



# Understanding Your MK Status & Earned Discount Privilege

This reminder can help you:

- Keep your Active Status current.
- Keep your business on the cutting edge.
- Take advantage of your current Earned Discount Privilege by ordering any last-minute products.



## Definitions:

**Retail** - What the Customer pays (full suggested price).

**Wholesale** - What an Active Consultant pays (discounted price).

**How the Earned Discount Privilege works:** When you place a minimum \$225 wholesale (\$450 retail) order in one month, you then have the privilege of receiving a 50% discount on any Section 1 wholesale order (regardless of size) as long as you remain **ACTIVE**.

## How to remain in Active Status as a Consultant in MK:

**Active Status:** You are considered "Active Status" for the month you place a minimum \$225 wholesale order (\$450 retail) AND the two following calendar months:

January	February	March	April	May	June
You place a \$225 wholesale order	You do not place an order	You do not place an order	You do not place an order	You do not place an order	You do not place an order
Active 1st Month "A1" Status	Active 2nd Month "A2" Status	Active 3rd Month "A3" Status	Inactive 1st Month "I1" Status	Inactive 2nd Month "I2" Status	Inactive 3rd Month "I3" Status

If you are already Active Status (A1, A2 or A3) AND take advantage of your Earned Discount Privilege, this month becomes your NEW A1 month. You have earned two more months of Active Status! This order can be a SINGLE \$225 wholesale order OR a CUMULATIVE \$225 wholesale order, BUT the order has to be placed during a single calendar month.

January	February	March	April	May	June
You place a \$225 wholesale order	You do not place an order	You place a SINGLE \$225 wholesale order OR You place a CUMULATIVE \$225 order: 1. \$110 wholesale 2. \$115 wholesale	You do not place an order	You do not place an order	You do not place an order
Active 1st Month "A1" Status	Active 2nd Month "A2" Status	Active 1st Month "A1" Status	Active 2nd Month "A2" Status	Active 3rd Month "A3" Status	Inactive 1st Month "I1" Status

**Inactive Status:** If you fall into Inactive Status, you must place a SINGLE \$225 wholesale order to regain Active Status & your Earned Discount Privilege.

January	February	March	April	May	June
You place a \$225 wholesale order	You do not place an order	You do not place an order	You do not place an order	You place a SINGLE \$225 wholesale order	You do not place an order
Active 1st Month "A1" Status	Active 2nd Month "A2" Status	Active 3rd Month "A3" Status	Inactive 1st Month "I1" Status	Active 1st Month "A1" Status	Active 2nd Month "A2" Status