

Team-Building Layering Chart

Use the chart below to track the different ways you layer your customers with service and team-building information. Remember, not all customers respond to the same approach.

NAME	TRIED PRODUCT	BEEN A HOSTESS	LISTENED TO LLG LINE/PMS BAG/ 3-WAY CALL	HAS A RECRUITING PACKET	ATTENDED MNL OR GUEST EVENT	IS A PREFERRED HOSTESS	GIVEN ANSWER
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